

OUR PERSONAL MESSAGE TO YOU:

Congratulations on the selection of your new home. Welcome to the Phoenix area, and to your new association with Exit Realty-Realty Place Property Management.

As property managers we have obligations to both you the resident, and to the owner of the home. This Handbook, <u>which is a part of the lease</u>, outlines our responsibilities to you as well as your responsibilities to us and to the home. Please read each paragraph carefully. A good relationship is possible when both parties understand and fulfill each of their responsibilities and obligations.

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Clear communication is the key to a successful Landlord/Resident relationship. We are always ready to answer any questions or to find solutions to any problems.

Sincerely,

EXIT Realty-Realty Place

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GENERAL RULES AND REGULATIONS

<u>**Part of your lease**</u> – This tenant handbook is part of your lease and is legally binding on both parties.

<u>The Property</u> – You have leased a home...think of it as your own. During the term of this lease, you are in possession of the house and the yard. Your obligations are similar to those of the owner, and you are expected to care for and maintain the premises.

<u>**Rental Payments**</u> – All rents are due and payable, in advance, on the <u>**first**</u> day of each month. Monthly bills will not be sent. Payments should be in a check, money order or certified funds (<u>**no cash will be accepted**</u>) and made payable to:

Exit Realty-Realty Place 501 E. Plaza Circle, Suite P Litchfield Park AZ 85340

You can mail or deliver your payment to the above address. <u>Please write your address</u> on the payment to ensure proper credit. All accounting is done by address of the property. To avoid any misunderstandings, please put your address on **all** correspondence with the office.

You may pay in person, during normal business hours, Monday through Friday 9:00 a.m. to 5:00 p.m. For your after-hours convenience, there is a night drop box at the North entrance to our suite. <u>Please do not put any cash in any night drop box</u>. We do not accept cash and post-dated checks are upon approval. Rents are <u>due on the 1st of the</u> <u>month</u> and as a courtesy, late on the 3rd (this policy can be revoked at any time without prior notice). Delinquent payments are subject to late charges as noted on the lease.

<u>Phone Numbers</u> – All residents who have a home, cellular or work phone should give these numbers to the management office. Please notify the office if any of these numbers change. Even unlisted numbers should be provided to management. (These are kept confidential.)

<u>NSF Checks</u> – The amount of the NSF (non-sufficient funds) check, plus a \$50.00 (or as per written lease agreement) returned check charge and <u>late fees</u> must be paid by money order or certified funds within 24 hours of notification (Notice Fee May Apply See Notices Below) or legal action may be taken. After a check is returned to us for insufficient funds, no further checks will be accepted. You will be required to make all future payments by certified check or money order.

Default of rental payments – If the rent is not paid by the 1st day of each month, we may begin legal proceedings to terminate your lease. You will be responsible for all legal and collection fees incurred by management's efforts to collect the rent due. All charges unpaid by the end of the month in which they are accrued will be added as additional rent. If rent is paid while a legal action is in process, acceptance of rent will not

necessarily stop the legal action. A separate agreement must be reached if legal action is to be stopped.

<u>Thirty-day notice to vacate</u> – A thirty-day written notice to vacate is required. THE WRITTEN NOTICE IS REQUIRED EVEN IF YOU INTEND TO VACATE AT THE END OF THE LEASE. This notice should include a definite move-out date. The lease stipulates the forfeiture of the entire security deposit if the thirty-day written notice is not given, plus the monthly rent until the property is re-rented. Thirty-day notice on monthly rentals must go from the 1st of the month to the end of the month unless otherwise approved by management. Notices will be mailed by certified mail. You will be charged a fee of \$50.00 per certified letter.

<u>Notices</u> – <u>ALL</u> notices will be mailed by certified mail. This includes but not limited to HOA Notices, NSF Check Notices, Late Notices, 5-Day Notices, Eviction Notices and all correspondence where we are required to be notified you received the notice. You will be charged a fee of \$50.00 per certified letter.

Breaking the lease – If you are unable to fulfill the lease obligations for the entire term, there is a lease break fee that is required before management can proceed with the leasing of your rental home. This lease break fee is merely a penalty for breaking your lease. This penalty does NOT release you from all of your lease obligations and does not apply to money owed. You must also leave the home clean, undamaged and ready for occupancy. Neatness is very important if we are going to show the unit while you are still occupying it. Move-in and move-out inspections are required. Call your manager for direction in this matter. Please see more details further in this handbook.

Keys and locks – Alterations or replacements of the locks, installation of bolts, knockers, mirrors or other attachments to the interior or the exterior of doors requires the approval of management. Management must have keys to each lock on the house. Management may gain access and re-key if at any time access is denied, and will charge tenant for such action. If it is necessary for you to borrow a key, they will be available during normal business hours only with a \$35.00 refundable deposit. If you lose your keys or lock yourself out of your unit, management will come and unlock the door for a fee of \$40.00 during normal business hours or \$75.00 evenings and weekends. You may purchase copies of the keys during normal business hours with an advance appointment for \$10.00 each.

<u>**Trash & Garbage**</u> – All trash, garbage & recyclable items must be placed in appropriate containers. (Management does not provide these.) All containers are to be discreetly stored. The tenant is required to make arrangements for trash pick-up through your local waste management company.

Disturbances, Noise & Nuisance – All residents and guests are expected to conduct themselves in a way that will not offend or disturb the neighbors or passers-by. Any activity that causes extreme or excessive noise, traffic or disturbance of any kind, is cause for eviction. This includes loud music, vulgar or profane language, etc. If music or other

sounds can be heard outside the perimeter of the leased premises, it is considered too loud.

<u>CC & R'S</u> – These are the rules and regulations set forth by the homeowner's association. Please read through them (you may request copies from homeowner's association,) as you will be required to obey all rules and regulations. Any fines set forth by the homeowner's association for not obeying these regulations will be assessed to you. You will be charged a fee of \$50.00 per certified letter, in addition to fines and fees from the HOA.

<u>Move-in/move-out checklist</u> – Included in your move-in package is a movein/move-out checklist. Management provides this form for you to note the condition of the premises, listing all defective items before you move any items into the home. Please be as detailed as possible on this list. We will use this list as a move-out comparison list in order to determine your security deposit refund. Please sign your name, date it and return it to your manager or to the management office within <u>five</u> days of taking possession of the home. If we do not receive this document from you, it is understood the property is in perfect condition and you will be charged for any damage we find upon your departure of the property at lease end.

<u>**Periodic inspections**</u> – As part of the agreement with the owner of the property, we will be conducting a periodic inspection of the property, (this may include pictures taken of the interior and exterior.) We are looking at the overall condition of the property as well as the condition of all appliances; blinds and landscaping supplied with the home. You will be notified of any problems, and given <u>ten days</u> to remedy them. Any breach not corrected will be addressed as per the Arizona Landlord/Tenant Act.

<u>**Parking/Vehicles**</u> – All vehicles must be parked in assigned areas (garages, parking lots, driveways etc.) or on the public streets <u>where allowed</u> (keep in mind some HOA's do NOT allow parking on the street). No parking on the lawns, sidewalks and other areas not designated for parking. All vehicles must be registered, licensed and operable at all times. No vehicle repairs (except minor repairs e.g. changing a tire) are allowed at any time. No oil/fluid stains are allowed on the driveway, garage floor or any other area on the premises. Please discard all oils or fluids properly.

<u>Guests/Children</u> – Any person or persons staying more than three weeks each quarter will be considered residents, unless prior written permission is obtained from management. If occupant will be permanent, a written application with credit & legal reports are required on all occupants over the age of 18. Only those persons listed on application/lease have permission to occupy the premises. You will be responsible for the behavior of your guests, their children and your children. All portions of this agreement also apply to any guests.

<u>Emergency Maintenance/Repairs</u> – An emergency is fire, flood, blood, when danger is present or property damage has occurred or is about to occur. Do not abuse the emergency system. See Emergency Maintenance Procedures for more information.

<u>**Renter's Insurance**</u> – It is the managements strong recommendation that renter's insurance be obtained for the protection of you, your guests, and your personal belongings. Management is never, under any circumstance, responsible for your personal belongings.

<u>Pets</u> – No pets (animals, snakes, birds, etc.) of any kind are allowed on the premises unless you have written permission from management through your lease and have paid a pet fee. If permission is given, you will be required to pay a pet fee that may or may not be refunded. This fee is for the privilege of having a pet, and for damage the pet may cause. If damages are of an amount over the pet fee you will be responsible. You will be charged for the spraying for fleas and/or repair of any damage caused by the pet. You are responsible for your animal at ALL times. If permission is not given and a pet is kept on the premises you will be evicted.

<u>Utilities</u>- YOU MUST HAVE ALL UTITILITES IN YOUR NAME PRIOR TO MOVE IN. This is your responsibility and expense, the homeowner/landlord has them on as a courtesy prior to you moving in, but they will be turned off on your move in date.

UPON MOVE-IN

<u>Get to know your property</u> – When you first move in, locate the breaker box and note the ground fault circuit breaker (some of these are by the sinks in the house, not at the breaker box), where the stove, hot water heater and the air conditioner breakers are. Also locate the water shut off for the house. It is usually in the front of the house close to a spigot. Also locate the hot water shut off as well as the shut off under all the sinks. Locating these items now may eliminate any damages later. See next section, IN AND AROUND THE HOUSE, for more information on circuit breakers.

Keep this handbook where you can find it – Near the phone works for most people. Before calling the management office, see if the answer to your question is in the handbook. We love hearing from our residents, but need to keep our time free for emergencies and urgent matters.

IN AND AROUND THE HOUSE

<u>Heat – A/C units & Smoke Detectors</u> – <u>All filters</u> **MUST** be changed <u>once a month</u>. This is very important for the proper operation of the unit as well as the air quality in the home. Replace the smoke detector/carbon monoxide batteries at least once every year. (April 15th is easy to remember.) A smoke detector can be the only thing between you and a fire. Many homes have heat pumps for the heating and cooling of the home. The air coming from the vents will not be warm in the winter or cool in the summer. Heat pumps are designed for the temperature to be set and then to leave the control alone. The air runs over the heating or cooling element, then gradually warms or cools to the desired temperature. During extreme hot or cool temperatures, the heat pump may not keep the house as comfortable as you may desire. To help the unit perform as desired, close all the blinds, try not to use any of the hot appliances (oven, etc.) and keep all doors closed. Poor cooling may also be due to a clogged filter. Check and change the filters monthly. NEVER RUN YOUR HEATING OR A/C WITHOUT THE CORRECT SIZE FILTER INSTALLED. DAMAGE WILL OCCUR AND YOU WILL BE RESPONSIBLE FOR REPAIRS.

<u>Circuit Breakers</u> – Circuit breakers move only slightly when triggered. It may appear to be ON when it has "popped" off. To reset a breaker, turn it fully to the off position and then turn it back on again. The ground fault circuit (GFI) breaker detects even slight voltage changes and cuts off the power during fluctuations. They are usually used around sinks, exterior plugs, garages and some lights. If you lose power to a plug near a water source, it is usually the GFI circuit. Most GFI's located at the breaker box are marked with a red or yellow button. Many homes have the circuits at the plug-in outlet. When these "pop" simply reset the breaker as outlined above, or per the instructions on the plug-in outlet cover. Newer homes have one or two GFI outlets that control multiple areas in the property. If you find an outlet in one bathroom not working your GFI may be in the other bathroom. Garages usually contain 1 GFI for the garage and outside outlets. Be sure to check all GFI outlets in the property if one or more of your outlets are not working.

Extermination/Pest control – Please report any pest control problems within three days of possession. If not reported in writing, it is agreed that the premises have no infestation of any kind. Any future infestations of any kind, less termites, shall be your responsibility. You are required to report any suspected or known termites. You are not responsible for termite control. Management assumes no responsibility for the control of roaches, mice, ants, bees or other pests. Please notify management if you suspect any termites or wood destroying insects around the house or grounds. You will be charged for any damage caused by uncontrolled pests (i.e., ants building a nest in the a/c unit and damaging the unit.)

MAINTENANCE, DAMAGES AND REPAIRS

<u>A message to vou</u> – You are expected to maintain the home and keep it in as good condition as when you took possession. Only repairs required because of normal wear will be repaired by management less any repair deductible listed in your lease. You will be charged for any misuse or neglect.

<u>Maintenance Requests</u> – All repair requests must be in writing (except emergencies.) Please be very specific about what the problem is (i.e., CORRECT – the right front burner on the stove does not work; INCORRECT – the stove is not working). If a service technician does not contact you within 48 hours (not including weekends or holidays) after reporting a service request, please notify management so the call can be reassigned. We have set up an email for this reason: <u>maintenance@exitrealtyplace.com</u>, this is monitored 24/7. <u>Maintenance Emergency</u> – In the event of a maintenance emergency (i.e. water heater leaking, flooding inside the house, fire or gas leaks) you may use the emergency maintenance system. Air Conditioners/Heaters are not considered an emergency unless the outside temperature exceeds 108° or there is an infant or seriously ill person present. Please do not misuse this system.

EMERGENCY MAINTENANCE SERVICE

Email: <u>maintenance@exitrealtyplace.com</u> this is monitored 24/7.

<u>What you do</u> – Everything an Owner would do to protect the property, you are expected to do. The first priority is to prevent any further damage from occurring (i.e., turn off water, shut off breakers etc.) if possible.

<u>Who does what</u> – Management will make any necessary repairs within a reasonable time. You will not be reimbursed for any unauthorized repairs you make.

Some examples of maintenance you are expected to do at your own expense:

Replace light bulbs, torn or damaged screens. Replace or repair cabinet catches, hinges, knobs or handles. Replace heat-A/C filters EVERY MONTH. Re-light gas furnace or hot water heater. Replace flappers and other minor parts in toilets. Replace washers in faucets. Spray yard for bugs and weeds. Keep grass and weeds out of flowerbeds and rock areas. Replace smoke/carbon monoxide detector(s) batteries every year. (Notify manager if smoke/carbon monoxide detector(s) is not working.)

Examples of repairs management will make at Owner's expense.

Repairs to A/C-heat systems.* Replace heating element in hot water tank.* Repair roof leaks.* Repair or replace any part of plumbing under sinks or behind walls.* Repair or replace any broken electrical components.* Repair/paint any rotted wood (please notify management.) * If repair technician notes tenant-caused, you will be charged.

Examples of repairs for which you will be held responsible:

Replace Broken Glass Windows, Mirrors, Doors

Replace heating elements/hot water tank if caused by empty tank.

Repair or replacement of A/C unit due to not replacing the filter on a regular basis.

Any unusual damage or extraordinary wear on any of the floors, walls, ceilings, caused by pets, smoking, children, guests or any unusual or unreasonable use. Damage to fences, outside walls, shrubbery, trees or planting.

<u>**Home Warranty**</u> – Your home may have a home warranty on it. You must contact management <u>prior</u> to you doing any repair other than those listed as your responsibility.

<u>Unauthorized repairs</u> – Please do not make any repairs or authorize any repairs without the prior written consent of management. All repairs must be authorized in writing before work can be performed. Rent cannot be withheld because of needed repairs nor can the cost of needed repairs be deducted from the rent except as provided by the AZ Landlord/Tenant Act. After receiving written authorization from manager, repairs must be made by approved vendors or licensed contractors only.

Lawns and grounds – You are required to care for the lawn and grounds as provided in your lease agreement, keeping them in the same condition as when you took possession. This care includes regularly cutting the grass, fertilizing the lawn, trimming the shrubs, edging all the walkways, curbs and driveways, keeping the roof and gutters free from debris and keeping weeds from all rock areas. Please try to keep all trees and shrubs from growing on or near the roof or gutter system. (Owner will trim/remove all trees.) You are also required to report any condition that may cause damage, permanent or temporary, to the yard or house and treat the yard for pests.

<u>Pools</u> – If your home has a pool your lease may include pool service to maintain the pool. You are responsible for keeping the pool properly filled and to operate the cleaning equipment a minimum of 6 hours per 24 hour period or as recommended by the pool service company or Exit Realty-Realty Place management. <u>ALL COSTS FOR</u> <u>PROPER OPERATION AND MAINTENANCE REQUIRING WATER AND</u> <u>POWER ARE AT YOUR EXPENSE.</u> There are certain maintenance procedures that require the pool to be partially or completely drained in order to maintain the pool properly. These procedures are required on a regular basis and may happen while you occupy the property. When the pool is drained for maintenance you will be responsible to supply the water to refill your pool and the additional costs incurred for power and water for the maintenance will be at your expense.

<u>Light bulbs</u> – At move-in, all light fixtures will be equipped with the proper bulbs. All burned out bulbs are to be replaced during the resident's occupancy (including floodlights). Upon move-out, all lights must be equipped with the proper number and type of bulbs. Light bulbs must be 60 watts or LED Watt equivelent unless otherwise specified on the fixture.

Plumbing – You are responsible for keeping all sinks, lavatories and commodes free from obstructions. Please do not let anyone throw anything into the plumbing system or use it for any purpose other than what it is designed for. You will be responsible for any damage or stoppage after three (3) days of occupancy unless it was caused by mechanical failure of the plumbing system. If your system becomes clogged, call the office and we will send out a plumber. The plumber knows what is considered mechanical failure and what is caused by misuse. There will be no reimbursement for charges not pre-approved

by management. Your home may have a Water Softener and /or Reverse Osmosis. It is your responsibility to maintain each with the proper filters and salt.

<u>Waterbeds</u> – All waterbeds must be registered with management. You will be responsible for all damage caused by a waterbed.

<u>Walls and ceilings</u> – Please keep all walls clean and unmarred. Do not paint or wallpaper the walls without prior <u>written</u> approval of the management. You are welcome to hang pictures on the walls as long as they are clean and unmarred upon vacating. All walls, baseboards and trim must be cleaned before vacating <u>(DO NOT</u> <u>TOUCH UP PAINT.)</u> All ceilings must be dusted/vacuumed and cleaned regularly and upon vacating. <u>All properties are non-smoking</u>. All smoking must be done outside on the patio, not inside the home without prior written approval from management. IF YOU ARE A SMOKER, YOU ARE RESPONSIBLE FOR ALL SMOKE RESIDUE AND DAMAGE THIS ALSO INCLUDES EXTERIOR OF PROPERTY INCLUDING DEBRIS FROM BUTTS NOT PROPERLY DISPOSED OF.

<u>Carpet/vinyl/tile flooring care</u> – Tile and vinyl require a solution of soap and water to be applied about once a week. This will keep any dirt or debris from building up on the floor. You are responsible for any damage caused by improper cleaning, broken or loose tiles, and stains in the carpet or any repairs required for the flooring to be returned to useable or undamaged condition. Carpets must be **PROFESSIONALLY STEAM** CLEANED upon vacating. A copy of the cleaning company's bill will be required at the move-out inspection. The use of a rented "do-it-yourself" cleaning unit will not be considered acceptable. A professional carpet cleaning company is required. (Chem-dry and Sears are <u>never</u> acceptable.)

<u>Stoves</u> – If the oven or broiler will not turn on, please check the timer on the stove. Generally the knob will pop out if the timer is off. Turn the knob until it pops out. (Also, make sure the clock is set. This can stop operation on some units.) Instructions on other types of units are on the face of the unit. Be careful when cleaning the oven that the oven cleaner does not drip on the counter or on the floor. Do not use oven cleaner on self-cleaning or continuous cleaning ovens. You will be charged for damage to an appliance by improper use, cleaning or lack of maintenance. You must replace drip pans, otherwise you will be charged for new ones.

<u>**Dishwasher**</u> – Use the dishwasher at least once per week. Seals may dry up and the motor may be damaged by long periods of not being run. Clean the door and door edges of food items that have fallen from the counter or run down the sides when loading.

<u>Garbage disposals</u> – Garbage disposals are not for bones, grease, meat or any other similar items. A general rule of thumb is; if you can throw it away, then you should. If the motor buzzes, turn off the switch. Release the disposal by using an Allen Wrench on the bottom of the disposal unit. Turn the wrench back and forth until the unit turns freely. If this does not work, you can also take a broom stick handle in the top of the disposal and rotate it in a clockwise direction. Always unplug the unit before you try any

of these repairs. If you are unsuccessful, report the problem in writing to management and we will have a technician call you back. This is not considered an emergency. You will be charged if a foreign object (i.e., bottle caps or tabs, bones, etc.) is removed from the disposal. If the disposal does not buzz, please remember there is a small reset button on the bottom of the disposal.

CLEANING AND HOW TO'S

We work hard to deliver you a clean, well-maintained and comfortable home with all the mechanical equipment operating properly. Proper cleaning will keep the home and its parts safe and usable for you and many others after you leave. The key to proper cleaning is to do it often and regularly. A properly maintained home requires; the owner, to keep structural and mechanical maintenance up-to-date, the Property Manager, to keep records of necessary maintenance and place responsible people in the property, and you, (the resident) to keep the home and property clean, perform cosmetic maintenance, and promptly inform management of any structural or mechanical failures.

Minimum cleaning standards -

- 1. Keep windows and doors clean, inside and outside. Interior cleaning at least once per month, exterior cleaning every six months. Wash between windows and screens every 3 months.
- 2. Wash interior doors, doorways and walls in heavily traveled areas every 2-3 months.
- 3. Clean dust, dirt and debris from the upper and lower sliding glass door tracks monthly.
- 4. Clean stove, drip pans, under drip pans, oven racks & drawers, broiler pan, hood, filter and vent twice monthly.
- 5. Mop and wax all vinyl and hardwood floors twice monthly, mop all tile floors twice monthly.
- 6. Dust baseboards, windowsills, ceiling fans, doors, ceilings and corners of rooms monthly.
- 7. Clean a/c and heat air return and replace air filter monthly.
- 8. Clean and sweep out fireplace. Clean fireplace grate, screen and glass, if provided.
- 9. Replace all burned out light bulbs as needed, clean lighting fixtures as needed. You will be charged for all bulbs that have to be replaced upon, move out.
- 10. Curtains or blinds should be cleaned every six months.
- 11. Bathrooms should be cleaned every week. This includes the toilet base, bowl, seat, shower, tub, medicine cabinet, sinks, mirrors and all cabinets and drawers (including walls).
- 12. Replace caulking in tub and sinks as needed.
- 13. Sweep out the garage as needed.
- 14. Wash or dust cobwebs from exterior of property every 3 months or as needed.

These are just suggestions and ideas on how to maintain the property. If you do the regular cleaning you will find it much easier to get it cleaned up and ready for your move-out inspection.

<u>Countertops and Cabinets</u> – Always use cutting boards and hot pads when cutting or placing hot items on the countertops. Do not use abrasive cleaners on the countertops, as they will scratch. All unpainted cabinets must be cleaned regularly with a wood cleaner (such as Murphy's oil soap) and treated with a wood preserver (such as Scott's Liquid Gold). All cabinets must be vacuumed out and drawer/door fronts cleaned as above before vacating. Greasy sticky cabinet doors, drawers, floors, walls and appliances do not mean they are clean and you will be charged for cleaning these items.

<u>Kitchen appliances</u> – Each kitchen appliance must be cleaned regularly. In particular, the stove hood & the filter in the stove hood, the oven, under the burner rings and drip pans. Please do not put aluminum foil on the drip pans. Upon move-out all drip pans must be new. Our cost for these is approximately \$15.00 to \$28.00 depending on the stove. Damaged grates on gas stoves can cost as much as \$150.00 each. Please clean under and around the refrigerator as well as the washer and dryer regularly. Not cleaning these items regularly can cause excessive wear and tear, for which you will be responsible.

<u>Fireplaces</u> – If there is a fireplace in your home, please do not burn pine or any other "sappy" wood. This causes a build up of residue in the chimneys and increases the possibility of a fire. The fireplace is not a place to burn cardboard, holiday wrappings, pine needles, etc. Chimneys should be professionally cleaned at least once every two years.

MOVE-OUT

<u>**Put it in writing**</u> – Before notice is accepted by management, it must be put in writing. The notice must include the date you anticipate having the property ready for a move-out inspection and where you are moving to (even if you do not have a forwarding address, list the city and state where you are relocating). Notice must be one full calendar month $(1^{st}$ through the end of month) and delivered in writing or by certified mail to our office.

<u>Marketing during the notice period</u> - The property may be listed for sale or rent. The most probable showing hours are from 9:00am to 6:30pm. The property must be available and in good showing condition during this marketing time. Illness and birthday parties are acceptable reasons for rescheduling a showing. Inconvenience, outof-town guests and no one home are not acceptable reasons to reschedule. Your home telephone will be called at least 48 hours before showing. You will also be sent 48 hours written notification to your given e-mail. If there is no answer or answering system or you do not respond, we will send a certified letter notifying you of the date & time of the showing (you will be charged a \$50.00 service notice fee). If permission is given, we will call your work number. Extra effort is expected in keeping the yard neat and the house clean during marketing. Minimum showing conditions:

- 1. All beds made and rooms neat.
- 2. Floors are recently vacuumed; clutter free, especially no piles of dirty clothes.
- 3. Kitchen and baths are clean; sinks are clean and empty.
- 4. Walls are clean and unmarred.
- 5. Pets are out of the way, litter boxes are clean and odor free.
- 6. TV is off or on low so as not to be intrusive.
- 7. Yard is mowed and trimmed and in good condition. Pet droppings picked up.
- 8. Blinds/curtains are open and home is well lit (when possible).

The better the home shows, the more likely it will sell or rent quickly. The faster a new resident is found, the less you will be bothered by showings. A home that shows well benefits everyone!

<u>Move-out inspection</u> – It is your responsibility to schedule your move-out inspection. Please schedule as early as possible, especially if you are moving out of state or during the last week of the month. Asking for a same day inspection is impossible, as the property managers have a full schedule. You are requested to be present, but please do not follow the manager through the house. We give you the privilege of completing your initial report without Management looking over your shoulder; please give us the same consideration. If you are not present, Management's report is final.

- 1. Inspections are made from 9:00am-4:00pm Monday through Friday. Please do not plan on an inspection to be made on weekends or holidays. They may take up to 2 hours, depending on the size of the home.
- 2. All utilities are to remain on for 72 hours after the inspection. This enables you to have utilities for any additional work if all is not acceptable the first time through.
- 3. Inspections are made only after you have completely vacated the unit, carpets have been professionally cleaned and dry (receipt required), yard is mowed, landscaping clean and trimmed, pet droppings removed, all trash is hauled off, and you are ready to turn over keys at the time of the inspection.
- 4. A room-by-room check will be made, including interior, exterior, grounds, appliances, windows, curtains, blinds, etc.
- 5. A re-inspection fee of \$50.00 will be charged for each return trip that is required after the first appointment. If the Inspector arrives for the appointment and the house is not ready and/or the utilities are not on, the inspector will leave. You will be charged for all subsequent trips.

<u>Breaking the Lease</u> – If you should break your lease, you will be responsible for all costs incurred in securing a new tenant.

1. We work diligently to reduce your costs should you break your lease. If you find you have to move before the end of your lease, we will market the property promptly. You must pay a full month's rent for every month until a new tenant is secured. When the new tenant moves in, your obligation may cease depending on their lease.

- 2. Forfeiture of your security deposit does not excuse you from other obligations of the lease. You must follow all procedures for marketing, cleaning, and checkout.
- 3. Following is a list of the most common charges for breaking a lease. These are some, but not all of the possible charges:
 - A re-leasing and/or breaking lease penalty
 - Rent until the new lease takes effect
 - Lawn Maintenance (you need to arrange for that before leaving)
 - Utilities (keep them on in your name until notified of a new tenant)
 - Advertising (until the unit is re-rented)
 - Commissions to re-lease the unit

<u>**Return of the security deposit</u>** – THE SECURITY DEPOSIT WILL <u>NOT</u> BE USED AS THE LAST MONTHS'S RENT!!!!!!!</u>

- The security deposit will be refunded in one check made payable to all tenants within 14 <u>business</u> days of your final move-out inspection or when management obtains possession. Possession occurs when keys are returned to the office and/or manager.
- 2. Following are the requirements for a full refund:
 - Have given a written 30-day notice prior to vacating.
 - Have left the premises clean, undamaged, and followed all check out procedures in the lease.
 - All walls are clean and unmarred. (Home interiors are not always fully painted between residents.)
 - All carpets have been professionally cleaned (receipt required.)
 - All landscaping has been trimmed, blown out and raked, pet droppings removed.
 - Have paid all charges and rents due.
 - Have removed all debris, rubbish, and discarded all items from the premises (including cigarette butts).
 - Have provided a forwarding address and telephone number.
 - Have an acceptable move out walk-through with your property manager.

Expectation of Cleaning Checklist

□ Kitchen: (\$150.00 if not complete)

Clean **ALL** Appliances inside, outside & behind **Remove Everything from Shelves & Cabinets** Clean ALL Cabinets, Shelves & Drawers inside & **EXCEPT** House Paint, Carpet Scraps & Extra Tile Remove ALL Personal Items from Garage out **Clean Pantry Shelves** Dust down Spider Webs from Ceiling Clean or Replace Stove Pans (if applicable) Sweep AND Hose Garage Floor AND remove oil (\$15.00 ea if not complete) stains. □ Bathrooms: (\$125.00 ea if not complete) **Empty Garbage Can AND Recycle Can** Ensure ALL Light Bulbs Work (\$10.00 ea if Clean & Sanitize Sinks, Showers, Tubs & Toilets **Clean Closet and Vanity Shelves & Drawers** missing not working or do not match) **Dust Clean Light Bulbs Clean Mirrors** □ Outside: (\$500.00 if not complete) Pick Up Trash AND Pull All Weeds □ Laundry Room: (\$100.00 if not complete) Cut Grass (If Appropriate) **Clean Appliances & Sink** Ensure ALL Light Bulbs Work (\$5.00 ea if **Clean Shelves, Cabinets & Closets** Mop Tile/Vinvl Floor missing not working or do not match) □ <u>All Rooms: (\$100.00 ea if not complete</u>) Clean Windows inside and out, Window Wells & □ Trash Out: (\$750.00 if ANYTHING needs to be removed) Blinds **Clean Fans & Light Fixtures** Trash out is the removal of your items left behind. This service is charged in addition to cleaning **Dust Baseboards** Clean Hand Prints from Doors & Woodwork services to meet expectations. Clean ALL Air Vents □ Ozone Treatment: (\$500.00 ea) Vacuum Carpets, Mop Tile & Wood Floors □ Ensure ALL Light Bulbs Work (\$10.00 ea if Ozone treatment is required for smoke and pet missing or not working or do not match) odor damage. □ Replace All Air Filters (\$50.00 ea if not complete) □ <u>Carpet Cleaning: (\$100.00 per Room if not</u> complete) (Additional charges may apply for special treatments required due to excessive dirt, pet stains, ink, juice, etc.) Carpets must be professionally STEAM Signature Date **cleaned**. Receipt must be presented at final walk through. <u>Use of a rental machine or personal</u> retail purchased machine or use of Chem-dry Signature Date or Sears will not be accepted.

Prices stated above are subject to change and do not include construction costs or costs for repairs required due to tenant negligence. Prices stated are for normal effort to restore property to stated expectations. Heavily soiled, pet damage or abuse may require additional monies to meet above expectations and will be charged at \$150.00/hr. until restoration is completed. Realty Place reserves the right to change the above costs with 30 days notice to tenant(s) per the Arizona Landlord and Tenant Act.

□ Garage: (\$150.00 if not complete)

SUMMARY

- Remember all the instructions and requirements of the lease. This handbook was written to be used as a reference for you. Place it somewhere you can easily find it. Before calling the office, look to see if the answer you seek is here. If you find something you think would be helpful to others but is not included, please notify your Property Manager. We are always looking for additional ways to serve you.
- Welcome to EXiT REALTY~REALTY PLACE We welcome you to our area. Please take advantage of the many opportunities to enjoy the beautiful and friendly Phoenix Metro area. Should you decide to make this your permanent home, call the office. We would be happy to help you find that special place just for you. We look forward to a pleasant relationship and a happy renting experience.

Tenant	Date
Tenant	Date
Property Manager	Date